

Example Orchard Cooperative: Quarterly Report

This sample report was written by Quarrywise to test document conversion. All names, figures and places in it are invented.

1 Summary

The third quarter closed with a larger harvest than planned and lower energy costs than in the same quarter last year. Cold storage capacity was the main limit on sales, and two new storage rooms come into use before the winter season.

Members delivered fruit on 61 of the 66 planned picking days. Rain stopped picking on the other five days, mostly in the last week of September.

1.1 Highlights

- Apple harvest rose 12 percent on the same quarter last year.
- Pear prices held steady while volumes grew.
- Energy use per tonne of stored fruit fell by 9 percent.

2 Harvest by variety

The table lists the harvested area and the delivered weight per variety, with the change against the third quarter of last year.

Variety	Hectares	Tonnes	Change
Elstar apple	42	1,260	+8%
Jonagold apple	35	1,015	+3%
Braeburn apple	28	812	-2%
Conference pear	19	494	+11%

Variety	Hectares	Tonnes	Change
Comice pear	11	253	+5%
Kordia cherry	6	54	-9%
Opal plum	4	48	+1%
Total	145	3,936	+5%

2.1 Notes on the table

Weights are delivered weights after sorting. The cherry season was short because of a late frost in April, which explains the fall in cherry tonnes.

3 Costs

Total operating costs were 4 percent below budget. The two largest items remain labour during the picking season and electricity for cold storage.

3.1 Energy

The new heat pumps in storage hall B ran for the full quarter. Electricity use per tonne of stored fruit fell from 41 to 37 kilowatt hours.

3.2 Labour

Seasonal staff hours rose by 6 percent, in line with the larger harvest. Training days for new pickers moved to June so that they no longer overlap with the first picking week.

4 Outlook

For the fourth quarter the board expects stable apple prices and a small rise in pear prices. Sales to the two regional wholesalers are fixed until the end of January.

The cooperative will open the two new storage rooms in November, which adds about 600 tonnes of controlled atmosphere capacity.

4.1 Risks

- A warm and wet winter could raise storage losses.
- Electricity prices for the first quarter are not yet fixed.
- One of the two sorting lines is due for a major service.